

Outsourced consultancy services for buy-side and sell-side commercial management.



## Flex Assured

Manage capacity



## Agile Assured

Defined outcome

### SENIOR EXPERT ASSURANCE

A senior Commercial or Procurement Director oversees every engagement, coordinating delivery through Arguile's network of interim experts.

The result is rapid capability, assured quality, and controlled risk with minimal client oversight.

## Flex Assured

An on-demand delivery model for commercial work – buy-side and sell-side – when internal capacity is stretched.

Our product enables work to be completed quickly and correctly without the need to engage interim professionals or carry management overhead. All outputs are assured by a senior commercial expert.



### BEST FOR

- ▶ When your workload exceeds internal capacity
- ▶ Bids, new contracts, or internal gaps create short-term pressure
- ▶ The work is varied and ongoing, with no clear end point
- ▶ Your demand is unpredictable and difficult to plan for



### HOW IT WORKS

- ▶ Structured, unit-based catalogue of repeatable activities – analysis, benchmarking, document drafting
- ▶ Work submitted, triaged and allocated across a pre-vetted delivery team
- ▶ Senior expert leads each engagement, ensuring quality, consistency, and clear client communication
- ▶ On-demand ordering with no minimum volume or long-term commitment
- ▶ Rapid turnaround SLAs aligned to task type and complexity
- ▶ Transparent, unit-based pricing – scale up or down as needed with zero contractual friction
- ▶ Work starts immediately with minimal management overhead

### SENIOR EXPERT ASSURANCE

A senior Commercial or Procurement Director leads every Flex engagement, deploying trusted interim specialists from Arguile's network. Clients gain rapid access to proven expertise, flexible capacity, and assured delivery without increasing management burden.

Where the objective is clear but internal capability is limited, it provides focused, outcome-driven delivery for both buy-side and sell-side.



## BEST FOR

### Buy-side

- ▶ RFP design, management, and evaluation for a specific procurement or programme
- ▶ Contract analysis and optimisation; identifying risk, gaps, or savings opportunities
- ▶ Procurement strategy or policy development for a defined category or programme

### Sell-side

- ▶ Bid support for a specific opportunity; strategy, writing, review, and negotiation
- ▶ Building or improving a standard suite of customer-facing contract templates
- ▶ Export controls, compliance, or specialist regulatory advisory



## HOW IT WORKS

- ▶ Time-boxed sprints (typically 2–4 weeks) with defined start and end points
- ▶ Pre-agreed deliverables, scope boundaries, and fixed sprint pricing
- ▶ Senior expert leads a focused team; structured planning, execution, and review within each sprint
- ▶ Clear documentation of outputs and decisions at the end of each sprint
- ▶ Ability to adjust direction, or scope, between sprints
- ▶ Delivered remotely or in hybrid mode, depending on client need
- ▶ Provides certainty on cost, timeframe, and outcomes — without committing to long-term resource

### SENIOR EXPERT ASSURANCE

A senior Commercial or Procurement Director oversees every Agile engagement, guiding focused sprint delivery through Arguile's network of interim specialists. This ensures clear outcomes, controlled risk, and minimal client oversight.